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OFFICE OF THE MINISTER OF FINANCE & PLANNING

April 17, 2007

Sir Richard Branson
Executive Chairman
Virgin Atlantic Airways Ltd
The Office Manor Royal
Crawley, West Sussex
RH10 9NU

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issued
by the Ministry of Finance
and the Public Service

Dear Sir Richard:

Air Jamaica/Virgin Atlantic Cooperation

This represents a follow-up to our three (3) conversations today, April 17, on the above topic. In response to your request, the following are the six (6) points about which we would need clarification in order to make a final decision on the way forward:

- (1) Time period for the Agreement
I am advised that your offer is for this agreement to last for three (3) years. Air Jamaica officials would prefer five years.
- (2) Air Jamaica wishes to have the fare for Manchester to Jamaica to be the same as that from London to Jamaica. In other words, there should be no additional charge for the Manchester to London leg.
- (3) Air Jamaica would wish for a favourable pro rate in instances where Virgin's services to other destinations are utilized.
- (4) Air Jamaica wishes to have the passengers who have already booked for Air Jamaica to be taken over by Virgin at no charge.
- (5) There is a desire for an improved offer for the Heathrow slots.

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(6) In the event that Virgin ceases to fly to Jamaica, two (2) slots at Gatwick should be offered at a maximum of (US)\$1.8 million per year.

I look forward to hearing from you.

Yours sincerely,


Omar Davies, MP
Minister

OFFICE OF THE MINISTER OF FINANCE & PLANNING

30 NATIONAL HEROES CIRCLE

KINGSTON 4

PHONE: 9228600-16

TO: Mr O. K. Melhado / Mr Conway

Air Jamaica

FROM: Dr Omar Davies

DATE: April 17, 2007

FAX #: 967 3125

SUBJECT: Air Jamaica / Virgin Atlantic Cooperation

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MESSAGE: